

*South Bay  
Resource Guide*

# Business & Employment Services at **No Cost**



**TORRANCE**  
Area Chamber of Commerce



**A WORKFORCE  
DEVELOPMENT BOARD**

# Welcome!

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This is the first South Bay Business Resource Guide listing many of the region's **no-cost business resources** all in one easy to reference booklet. The guide was produced through efforts of the Torrance Area Chamber of Commerce's Education & Workforce Development Committee, which meets on the third Wednesday of every month and is open to all Chamber members.

The goal of the committee is to bring together stakeholders from education, business, public and non-profit sectors to support businesses and industries in Torrance and the South Bay area. By linking academics, business and the community, the Education and Workforce Development Committee aims to promote real world learning, support partnerships, encourage and celebrate educational excellence and workforce preparation in our community.

Special thanks to the Torrance Refining Company, Bachem Americas, Inc. and Marymount California University for financial contributions toward producing this guide and thanks to the South Bay Workforce Investment Board for contributing staff time toward its design.

Be sure to attend the Torrance Chamber's upcoming Business Expo on October 23<sup>rd</sup> where you will be able to meet in person many of the advertisers shown in this booklet.

Keep this as a resource guide for future reference.

Sincerely,

*The Torrance Area Chamber of Commerce  
Education and Workforce Development Committee  
3480 Torrance Blvd., #305, Torrance, CA 90503*



**TORRANCE**  
Area Chamber of Commerce

# **2018 Business Expo & Showcase**

**HANG TEN & CATCH THE WAVE OF TORRANCE AREA BUSINESS!**

**Tuesday | October 23rd | 4:30-7:30pm  
Torrance Marriott  
3635 Fashion Way, Torrance, CA 90503**

*Free Parking!  
Free Admission!  
Food & Drink Samples!*



**[TorranceChamber.com/Expo2018](http://TorranceChamber.com/Expo2018)  
310.540.5858**

# 10 Ways the Chamber Helps Your Business...

- 1. Supports** the South Bay, backed by more than 105 years of experience in business.
- 2. Offers** a variety of programs & events for members of all sizes and industries.
- 3. Collaborates** with membership to create networking opportunities.
- 4. Voices** the input from members to government officials
- 5. Creates** a welcoming environment where new companies may integrate with established ones.
- 6. Innovates** new avenues of communication to members.
- 7. Promotes** professional development through various programs and educational seminars.
- 8. Proactively** supports local businesses with approachable & dedicated staff and volunteers.
- 9. Builds** a strong community, joining the diversity & size of Torrance with a familiar and personal approach.
- 10. Focuses** on the bridge between education and workforce development.

## By The Numbers...

- 17,500 = Average page views on [TorranceChamber.com](http://TorranceChamber.com) each month
- 785 = Number of Torrance area organizations represented by the TACC
- 140,000 = Number of employees represented by the TACC's membership
- 44 = Number of cities represented by TACC's members
- 79% = TACC advocacy prevention rate for legislation deemed bad for business
- 135+ = Number of events & programs offered to TACC members annually

## The Bottom Line...

Membership with the South Bay's premier business advocacy organization is powerful. Start your membership today and unlock your potential.

[TorranceChamber.com/Join](http://TorranceChamber.com/Join) | 310. 540.5858



**TORRANCE**  
Area Chamber of Commerce



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## Provided by





California State University Dominguez Hills

# CSUDH | CAREER CENTER

## If You're Hiring, We're Helping

Simplify your recruitment efforts, save recruitment-related costs, and let us connect you with CSUDH students, graduates and alumni who are well prepared to contribute to your organization's success. We provide an array of cost-effective recruitment services and resources that expand your talent pool, save you time, and help you prepare the next generation of business, organizational and community leaders.



Thank you for your interest in hiring a CSUDH student. The Career Center's CSUDH Handshake site a self-post, self-referred online job board provided as a service to students and employers. The service is free to employers.

**<https://csudh.joinhandshake.com/login>**

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For more information on recruitment contact

**Punita Patel**

Employer Engagement &  
Career Coach

Phone: (310) 243-3625

Email: [ppatel@csudh.edu](mailto:ppatel@csudh.edu)

California State University, Dominguez Hills

1000 E. Victoria Street,

Carson, CA 90746

(310) 243-3696



## Get Trained at Cal State Dominguez Hills! Get Funding Through WIOA!

California State University, Dominguez Hills Extended Education offers the following programs eligible for funding under the Workforce Innovation and Opportunity Act.

For information on how to receive funding, contact your local Workforce Investment Board or Workforce Development Board office.

Advanced Safety and Health Certificate

Certified Safety & Health Official

Community College Teaching Certificate

Construction Project Management Certificate

Global Logistics Certificate

Grant Writing Certificate

Healthcare Safety Certificate

Human Resource Management Certificate

Medical Insurance Billing Certificate

Meeting and Event Planning Certificate

Occupation Safety & Health for Managers and Supervisors

Project Management Certificate

Purchasing Certificate (online)

Social Media Strategies and Content Marketing Certificate

Supply Chain Management Certificate (online)

Technical Writing Certificate (online)  
Web Design Certificate

# CSUDH

COLLEGE OF EXTENDED AND  
INTERNATIONAL EDUCATION

**Contact:**

**Michelle Ortega-Bacalso**

(310) 243-3609 • (310) 243-3741

[mobacalso@csudh.edu](mailto:mobacalso@csudh.edu)

For information on the programs, visit [www.csudh.edu/ee](http://www.csudh.edu/ee)



# El Camino College



## Offering JobSpeaker

### Working to Match Industry & Students

For employers and students, El Camino College is pleased to offer **Job-Speaker**, a job board designed for those working toward a career or interested in experiencing other industries.

## Tailored to your interests!

Visit the site to view a comprehensive list of jobs or enter specific criteria about your needs to view a customized job board.

The mobile solution offers **faster, easier and more responsive communication** between employers and future employees.

### As an employer:

You'll have the ability to easily post and share jobs, and discover employees who match your needs.



 **jobspeaker™**

# BE AHEAD OF THE SEARCH

REGISTER AT [ELCAMINO.JOBSPEAKER.COM](http://ELCAMINO.JOBSPEAKER.COM)

### **Adriana Estrada**

Director, Career Technical Education  
Strong Workforce Program  
[aestrada@elcamino.edu](mailto:aestrada@elcamino.edu)

16007 Crenshaw Blvd.  
Torrance, CA 90506  
Phone: 310-660-3593 x3778



# *Check Out the Opportunities Available at The New LAHC Career & Job Placement Center*

## **Your Job Search Starts Here:**

- Search Our Exclusive Job Listings
- Update Your Online Resume in Resume Builder
- Update Your Online Career Portfolio
- Become a Mentor and Share Your Experience

## **Contact Our Office for:**

- Job & Interview Preparation
- Resume Development
- Job Development
- Job Search Assistance
- Networking Opportunities



**For more information contact us at:**

**(310) 233-4163**

[www.collegecentral.com/lahc](http://www.collegecentral.com/lahc)





## SOCAL ROC CAREER TECHNICAL EDUCATION

SoCal ROC (SCROC) has partnered with business and industry since 1967, training your current employees and future workforce.

### FREE SERVICES OFFERED BY SOCAL ROC

We welcome your expertise! Participate in our Career Day, Job Fair, and Advisory Boards.

- Custom training
- Externships
- Job postings

- *Purchase LOW COST floral arrangements*
- *Every Thursday is "Services Day" in Cosmetology*

- BY APPOINTMENT ONLY

We have the potential to assist you with your training needs. Our externship programs provide companies with qualified students who are preparing to enter the workforce. This service allows companies to work with potential employees before making a final hiring decision.

When you are seeking employees, we will get the word out to potential hires. Send us your job leads and we will post them on our employment opportunities website. We also have the flexibility to create programs to assist you in securing highly skilled workers.

To post your job openings and to request student externs/interns, contact:

Victoria Westerskov at 310.224.4238 or [vwesterskov@scroc.k12.ca.us](mailto:vwesterskov@scroc.k12.ca.us)

To develop a training program that meets your industry needs, contact: Hillard Smith at 310.224.4222 or [hsmith@scroc.k12.ca.us](mailto:hsmith@scroc.k12.ca.us)



## **SAMPLE OF COURSE OFFERINGS**

### **SCHOOL OF ART, MEDIA, & DESIGN**

3D Character Design and Animation, 3D Digital Animation, Adobe Creative Cloud, Creature Sculpting, Fashion Design, Digital Photography, and Video Game Design

### **SCHOOL OF ENGINEERING AND DESIGN**

Aerospace Engineering, Automotive, Computer Aided Drafting (CAD), CompTia A+ Certification, CompTia Computer Technician, Cisco Certified Network Associate (CCNA) Certification, Heating Ventilation and Air Conditioning (HVAC), Non-Destructive Testing (NDT), Plumbing, Residential Electrical, and Welding

### **SCHOOL OF FINANCE AND BUSINESS**

Accounting, Administrative Office Assistant, Banking and Financial Services, Event Planning, and Retail Occupations

### **SCHOOL OF HEALTH SCIENCES**

Certified Medical Assisting (CMA), Certified Nursing Assisting (CNA), Clinical Medical Assistant, Dental Assisting, Emergency Medical Technician (EMT), Health Unit Coordinator, Medical Billing and Coding, Medical Front Office, Personal Fitness Trainer, Pet Grooming, Pharmacy Technician, Physical Therapy Aide, Registered Dental Assisting (RDA), and Veterinary Assistant

### **SCHOOL OF PUBLIC AND CONSUMER SERVICES**

Cosmetology, Event Planning, Floral Design, and Hotel/Restaurant

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To register, visit us at:

**2300 Crenshaw Blvd.,  
Torrance, CA 90501**

**(310) 224-4200  
[www.socalroc.com](http://www.socalroc.com)**

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# TORRANCE ADVANTAGE

## Office of Economic Development



**Economic Development Team at  
11th Annual Torrance Advantage Awards**

Torrance is a premier city, balancing the commercial, industrial and residential sectors. Our mission is to help existing businesses grow, attract new investment, strengthen infrastructure and improve the economic base. Our Economic Development Team includes staff with a range of expertise to help with all aspects of doing business in Torrance.

## Economic Development Resources

- ◆ Site Selection Assistance
- ◆ Police Department Business Watch Program
- ◆ Financial Assistance
- ◆ Business Incubator
- ◆ Foreign Trade Zone
- ◆ Green Business Program
- ◆ Recycling Market Development Zone
- ◆ Free Business Listing on City Website
- ◆ Referrals to workforce development, technical & financial resources





Torrance promotes customer service, saving businesses time and money. The City also offers other incentives to promote partnerships with local businesses.

- ◆ Centralized Permit Center
- ◆ Competitive Fees
- ◆ Expedited Permitting
- ◆ Plot Plan Review Meetings
- ◆ Ombudsman Program
- ◆ Responsive, Trained Staff Specialists
- ◆ Online Project Status Tracking

## Torrance at a Glance

- ◆ No Gross Receipts Tax
- ◆ Competitive Utility Fees
- ◆ Major Industry Clusters
  - Technology
  - Medical
  - Automotive
  - Retail
  - Manufacturing
- ◆ Access to Skilled Labor
- ◆ Excellent Public Safety
- ◆ Easy Freeway Access
- ◆ Proximity to Ports
- ◆ Proximity to Airports
- ◆ General Aviation Airport
- ◆ Regional Transit Center
- ◆ Highly Ranked Schools
- ◆ Parks, Recreation & Cultural Activities

**[TorranceCA.Gov/Business](http://TorranceCA.Gov/Business)**

**(310) 618-5807**

**[EconomicDevelopment@TorranceCA.Gov](mailto:EconomicDevelopment@TorranceCA.Gov)**

Los Angeles Regional  
Small Business Development Center Network

# BE OUR NEXT SUCCESS STORY

## Are you starting or growing your small business?

Take advantage of the no-cost resources at the Small Business Development Center (SBDC) at El Camino College. Our business experts provide confidential, one-on-one advising in:

- business planning
- branding and marketing
- finance and accounting
- obtaining capital

**We're here to help entrepreneurs like you and your small business start, grow, and succeed.**

Start your success story at SBDC | El Camino College.



Call 310.225.8277 or visit [www.southbaysbdc.org](http://www.southbaysbdc.org)

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The SBDC at El Camino College is a member of the Los Angeles Regional Small Business Development Center Network. The Los Angeles Regional SBDC Network is offered to the community through Long Beach City College, and operates 8 centers throughout Los Angeles, Santa Barbara, and Ventura Counties.



Funded in part through a cooperative agreement with the U.S. Small Business Administration.





**Bentley Adams Tile, Santa Monica • Est. 2016**  
[bentleyadamstile.com](http://bentleyadamstile.com)



**Milkfarm, Los Angeles • Est. 2014**  
[milkfarmla.com](http://milkfarmla.com)



**Aura by Murti, LLC, Torrance • Est. 2010**  
[auraseating.com](http://auraseating.com)



**Click & Carry, Los Angeles • Est. 2008**  
[clickandcarry.com](http://clickandcarry.com)



# Torrance Adult School

Torrance Adult School (TAS) offers a variety of free services and programs to help you improve your employees' skills. Our academic programs can be customized to your specific industry or company needs. Additionally, the school offers opportunities throughout the year to promote job or internship opportunities on campus.

## FREE Business Services

- Ready to work interns or externs
- Part-time and full-time employees
- Opportunities to post internship and job openings through our weekly newsletter and bulletins
- Recruitment and interview space
- Tailored English as a Second Language (ESL) classes for your employees
- High School Diploma or equivalence classes
- Torrance Adult School program presentations at your company
- Referrals to appropriate partner services to address your employees' needs

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**Hamilton Adult Campus**

2606 West 182nd St  
Torrance, CA 90248  
(310) 533 -4689 x8400

**Griffith Adult Center**

2291 Washington Ave.  
Torrance , CA 90501  
(310) 533 -4689 x8300

**Levy Adult Center**

3420 West 229th PL  
Torrance, CA 90505  
(310) 533 -4689 x8200



## Academic Programs

- High School Diploma, GED, HiSET
- English as a Second Language (ESL)
- Medical Billing & Coding Certificate
- Medical Assistant Certificate
- Pharmacy Technician Certificate
- Business/Finance Certificate (Bookkeeping, QuickBooks, Payroll)
- Microsoft Office Certificates (Word, Excel, Access, PowerPoint)

## Engage with TAS

- Participate in our advisory board
- Provide input on our curriculum
- Host a Company Information Session on campus
- Host a company tour
- Participate as a guest speaker
- Host a recruitment event or participate in a job fair on campus
- Mentor students

## How Do I Begin?

To receive any of these services or to post a job or internship opportunity, please contact the Career Coordinator, Liliana Ortiz, at [ortiz.liliana@tusd.org](mailto:ortiz.liliana@tusd.org).

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**Liliana Ortiz**, Career Coordinator  
Student Support Services  
[ortiz.liliana@tusd.org](mailto:ortiz.liliana@tusd.org)  
(310) 533 - 4689 x8429

# Marymount California University



The MCU Internship & Career Planning Office provides students and alumni with a variety of professional development training, guidance, programs, and opportunities in order to instill the knowledge, skills, and experience necessary to advance professionally. We seek to aid students in securing substantial internships/practicums and professional experience while enrolled, and lay a solid foundation for securing satisfying employment upon graduation.

## Career Pathways/Academic Programs

- Business Management/Information Systems (B.A., B.S., M.B.A.)
- Accounting/Finance (B.S.)
- Psychology (B.A.)
- Criminal Justice (B.A.)
- Digital Communication Media (B.S.)
- Multidisciplinary Studies (B.A.)
- Biology (B.A. & B.S.)

Students earn academic credit for participating in an internship any Fall (15 weeks), Spring (15 weeks), or Summer (14 weeks)



**Marymount California University**  
30800 Palos Verdes Drive East  
Rancho Palos Verdes, CA 90275  
CareerPrep@Marymountcalifornia.edu

**Mariner Career Connect**  
<https://marymountpv-csm.symplicity.com/employers/>



# Mariner Career Connect

Post job openings and internship opportunities and gain direct access to an array of talented students and alumni



## Employer Services

- Create an Employer Profile with your login and password on Mariner Career Connect
- Post your available internship/employment positions with the ability to edit, update, and manage your postings at your discretion
- Receive and review resumes and communicate with students directly through Mariner Career Connect
- Engage in training and mentoring eager college interns to enter a sustainable work-force for Southern California
- Screen and interview graduating seniors and alumni for full-time employment

## Employer Engagement

- Connect with students while participating in professional development programming and events on campus, including career mixers, panel discussions, guest speaker/lecturer series, information sessions, networking events, and more
- Host student events and programming at your site
- Join the Marymount Advisory Council and be a part of the growth and progress of the university

*Journey with our students as they sail to success*

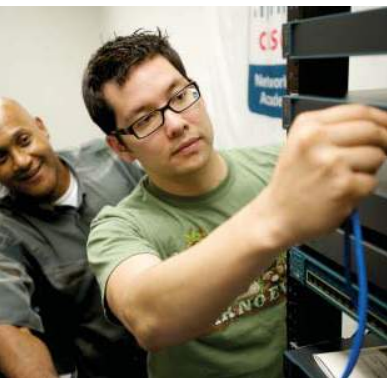
**Roshni D.Lal**, Assistant Director of  
Career Planning & Employer Relations  
Email: [Rlal@Marymountcalifornia.edu](mailto:Rlal@Marymountcalifornia.edu)  
Phone: (310) 303-7381

**Mariner Career Connect**  
[https://marymountpv-  
csm.symplcity.com/employers/](https://marymountpv-csm.symplcity.com/employers/)





## Let West Connect You To...



- ☒ Qualified Candidates
- ☒ Custom Courses for Your Workforce
- ☒ Affordable Prep for Professional Certifications
- ☒ Meeting Room & Event Space



**GET CONNECTED**  
**(310) 287-4597**  
**[www.WLAC.edu](http://www.WLAC.edu)**

9000 Overland Avenue  
Culver City, CA 90230



West Los Angeles College kicked off our 50th anniversary celebration by earning 9 Strong Workforce Stars from the California Community Colleges Chancellor and is one of only 15 community colleges in the State authorized to offer a Bachelor's Degree.



These honors recognize outstanding programs at West and the preparation being received by students in a range of programs including Database Management, Accounting, Paralegal, Health Occupations, and Aviation Maintenance.

West is an ACCJC accredited California Community College which offers career Associate Degrees and Certificates and University Transfer programs. Students interested in advancing to a university can complete the first half of the Bachelor's Degree at West for less, then gain admission to a university as a Junior.

West, a leader in online education, has also been recognized on three best lists for CA online colleges. These classes are particularly popular with working adults as is our Accelerated College Transfer program where students can attend full-time but only come to campus 1 or 2 nights per week or on Saturdays.

## **FIND QUALIFIED CANDIDATES**

for your internships, part-time and full-time positions. Contact the Public Relations Office to list your openings, or to reach out to specific groups of students such as those studying Business, Computer Science, CNA & Medical Assistant, Paralegal, Child Development or Science.

## **CUSTOM COURSES**

West has extensive experience creating skills training courses for employers that are delivered at the work site, at West, or online.

## **AFFORDABLE PREP FOR PROFESSIONAL CERTIFICATIONS**

West offers preparation for professional computer science certifications in Microsoft, VMware, Cisco, Linux and more. Other areas offering certification prep include Dental Hygiene, Health Occupations, Fire Fighting, and Early Childhood Education.

## **MEETING ROOMS & EVENT SPACE**

Conveniently located near LAX; the 405, 105 and 10 freeways and Sepulveda and Slauson, the scenic campus is an ideal setting for organizational meetings and events.





## South Bay Workforce Investment Board



A WORKFORCE  
DEVELOPMENT BOARD

The One-Stop Business and Career Centers use the most cost-effective strategies to build a world-class workforce to be matched with quality businesses and jobs that are attracted to the local labor market. One Stop Centers help employers find workers and job seekers find employment and provide those services at **NO COST!**

### Business Support & Services

Rapid Response and Lay-Off  
Aversion services  
Information on Business  
Incentives

Customized Training  
No cost workshops  
Incumbent Worker Training

### Hiring Support

Screening/Assessment  
Job Matching  
Work Readiness Support  
Skills Testing  
Reference Checks

Referrals  
Apprenticeships  
Custom Services  
Pre-Apprenticeships  
Apprenticeships

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#### South Bay Workforce Investment Board

11539 Hawthorne Blvd., 5th Floor,  
Hawthorne, CA 90250

Phone: (310) 970-7724  
Email: [info@sbwib.org](mailto:info@sbwib.org)



**Subsidized  
Employment  
Programs**

**On-the-Job  
Training**

**Recruitment  
Services**

**Internships**

**SouthBayBusiness.org**

SouthBayBusiness.org is a comprehensive business portal for the South Bay area consisting of eleven cities. The website project is a public/private partnership resulting from a regional collaboration among South Bay Cities, led by the SBIWB, to support business retention and layoff aversion efforts.

### Serving 11 Cities in the South Bay



Investing In Our Workforce

Investing In Our Business Community

### **Torrance One-Stop**

1220 Engracia Ave.  
Torrance, CA 90501  
Phone: (310) 680-3830



America's JobCenter  
of the South Bay

**Inglewood One-Stop**  
110 S. La Brea Ave.  
Inglewood, CA 90301  
Phone: (310) 680-3700

**Gardena One-Stop**  
16801 S. Western Ave.  
Gardena, CA 90247  
Phone: (310) 538-7070

**Carson One-Stop**  
801 E. Carson St., Suite 117  
Carson, CA 90745  
Phone: (310) 680-3870

This WIOA Title 1 financially assisted program or activity is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities by calling in advance to CRS 1-800-735-2922 or 310-680-3700.





## An Employer-Centric Earn & Learn Model for Engineering

The Aero-Flex Pre-Apprenticeship and Apprenticeship program, developed by the SBWIB in partnership with local aerospace manufacturing companies, allows employers to define or “flex” the training plan.

### Registered Apprenticeship Components

- Business involvement
- Structured on-the-job training
- Related technical instruction
- Rewards for skill gains
- National occupational credential

### Build Your Workforce Pipeline

- Access a pool of candidates with work-readiness skills & entry-level technical skills
- Build flexible, dynamic workforce with common skill base
- Flex curriculum to your needs
- Employer-defined training plan
- Leverage/expand current programs already in place
- Funding to support training & recruitment available



### South Bay Workforce Investment Board

11539 Hawthorne Ave. 5th Floor  
Hawthorne, CA 90250  
Phone: (310) 970-7700  
Email: [info@sbwib.org](mailto:info@sbwib.org)



**A WORKFORCE  
DEVELOPMENT BOARD**

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## Southern California, Economic Development Services (EDS)

### Helping Pave the Way for California Businesses

Our EDS team offers one-on-one, specialized consulting for retention, attraction, and expansion services at no cost to you. Once we assess your unique business issues, we will develop a package of incentives, tools, programs, and cost-effective services that can reduce your cost of doing business in California — putting you in the driver's seat.

### How EDS Can Guide Your Business

#### **EDS will work with city, county, state, and local partners on your behalf to:**

- ◆ Identify areas to cut costs
- ◆ Access California tax credits and exemptions
- ◆ Show you how to increase efficiencies
- ◆ Compare location-related alternatives
- ◆ Expedite power upgrade and local permits to get a new building ready
- ◆ Identify and assist you in applying for training dollars
- ◆ Provide access to equipment loans



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#### **Tod Sword**

Economic Development Consultant  
1924 Cashdan Street  
Compton, CA 90220  
Phone: (310) 608-5215  
Cell: (310) 508-2166  
Email: [tod.Sword@sce.com](mailto:tod.Sword@sce.com)





Advancing Opportunity  
and Prosperity for All

## Los Angeles County Economic Development Corporation



### Business Consulting

LAEDC's Business Assistance team offers **confidential, free-of-charge consulting** to large & small, domestic & international businesses across all industry sectors.

We help businesses and key industries overcome challenges so they can grow and hire.



### Business Incentives

### Services include

- Site Selection and Relocation
- Referrals to Public Services
- Layoff Aversion
- Connections to Public/Private Resources, Cities
- Cost Containment



### Layoff Alternatives

### Service industries

- Advanced Transportation
- Aerospace & Defense
- Biosciences
- Digital Media & Entertainment

Contact us today to see how we can be of assistance to help you grow your business

**Barbara Levine** Senior Regional Manager

Economic Development

Business Assistance

Phone: (310) 466-5197

[barbara.levine@laedc.org](mailto:barbara.levine@laedc.org)

444 South Flower St., 37th Floor

Los Angeles, CA 90071

Phone: (213) 622-4300

Email: [info@LAEDC.org](mailto:info@LAEDC.org)



**CALIFORNIA**  
Governor's Office of Business  
and Economic Development

## Governor's Office of Business and Economic Development

The Governor's Office of Business and Economic Development (GO-Biz) was created to serve as California's single point of contact for economic development and job creation efforts. GO-Biz offers a range of services to business owners including: attraction, retention and expansion services, site selection, permit assistance, regulatory guidance, small business assistance, international trade development, assistance with state government, and much more.

## California Business Portal

[www.businessportal.ca.gov](http://www.businessportal.ca.gov)

The California Business Portal offers business services to those interested in starting and growing their business, finding applicable incentives or looking for financial assistance.

## Business Assistance

**Start a Business:** Choosing a business structure, business assistance and training, choosing a location, entrepreneurship

**Relocate/Expand Your Business:** registration requirements, foreign investment, hiring employees

**International Trade & Investment**

**Financing a Business:** accessing capital, export financing, energy finance, federal programs

**Emergency Preparedness and Recovery:** California Wildfire Resources

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### Lillian Conroe

Small Business & Permit Specialist  
Office of Business & Economic Development  
300 S. Spring Street, Suite 16701  
Los Angeles, CA 90013



**CALIFORNIA**  
**BUSINESS**  
**PORTAL**

(213) 897-9517  
[Lillian.Conroe@GOV.CA.GOV](mailto:Lillian.Conroe@GOV.CA.GOV)

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**TORRANCE**  
*Area Chamber of Commerce*

**2018**

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**310.540.5858**